

VIDYA VIKAS MANDAL'S
RAMACRISNA MADEVA SALGAOCAR HIGHER SECONDARY SCHOOL
MARGAO-GOA

Second Formative Exam 2023

STD: XII

Duration: 1 Hour

Date: 21 /10 /2023

Sub: Business Studies

Marks: 20

INSTRUCTIONS:-

1. Answer all Questions.
2. Question paper contains 8 questions.
3. Question No. 1 and 2 are very short answer type question of 1 mark each.
4. Question No 3 and 4 are of 2 marks each and to be answered in 30 words.
5. Question No 5 and 6 are of 3 marks each and to be answered in 60 words.
6. Question No 7 and 8 are of 4 marks each and to be answered in 100 words.
7. There is no overall choice however; internal choice is provided in question no.6.

Q.1. Rohan motors Pvt.Ltd, Mumbai, a manufacturing company is planning to have production, purchase, marketing, and finance department in major towns of india. Identify the type of organisational structure is best suited for the above company?

Q.2 Which type of selection test measures the potential of an employee for learning new skills.

Q.3. Mention four ways in which training and development benefits the organisation.

Q.4.State any four functions performed by a human resource manager.

Q.5.Explain the following steps of controlling process

- a) Setting Performance standard
- b) Analysing deviations
- c) Taking corrective action

Q.6. Explain any three Qualities of good leader.

OR

Explain any three measures to overcome the barriers of communication

Q.7. Mr william, a sales manager of Wellness Pvt Ltd, achieved a sales target one month in advance. This achievement was mentioned in their company's news letter and a certificate for the best performance was awarded to him by the CEO of the company:

- a) Identify and explain the type of non financial incentive highlighted in the above case.
- b) Explain three more incentives of the same category.

Q.8. Explain any four points which highlight the importance of decentralisation of authority in an organisation.

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