

V V M's

R M SALGAOCAR HIGHER SECONDARY SCHOOL, MARGAO-GOA

SUB:- GENERAL FOUNDATION COURSE

MID-TERM TEST AUG,2023

Std:-XII (OM, CT, AA)

Date:08-08-2023

Max. Marks:-20

Duration:- 1hr

Instructions:

- i. All questions are compulsory.
 - ii. Question paper consists of four sections- A,B,C & D.
 - iii. Section A consists of two multiple choice questions & two questions to be answered in a sentence.
 - iv. Section B consists of three questions of two marks each to be answered in 20-30 words.
 - v. Section C consists of two questions of three marks each to be answered in 50-60 words.
 - vi. Section D consists of one question of four marks to be answered in 80-100 words.
-

SECTION -A

Fill in the blank from the most appropriate alternative from those given below:

- 1) The study of finding a point at which total revenues are equal to total cost is known as _____ (1)
 - a) Cost analysis.
 - b) Cost volume profit analysis.
 - c) Break-even analysis.
 - d) Sales analysis.
- 2) Discount offered by the seller when goods are purchased in bulk is called _____. (1)
 - a) Cash discount.
 - b) Trade discount
 - c) Quantity discount.
 - d) Anticipation discount.

Answer the following in one sentence:

- 3) what is the full form of BIS? (1)
- 4) What is SWOT analysis? (1)

Answer the following in 20 to 30 words:

- 5) Write a note on permanent working capital? (2)
- 6) Explain any two essentials of planning. (2)
- 7) Write a note on: (2)
- a) Industrial purchasing.
 - b) Mercantile purchasing.

Answer the following in about 50 to 60 words:

- 8) Explain the following terms: (3)
- a) Technology.
 - b) Trial Production.
 - c) Market Survey.
- 9) Why project report is important? Explain. (three points) (3)

Answer the following in about 80 to 100 words:

- 10) Explain the four purchasing processes. (4)
